

TI People

The world of work is changing: Digital disrupts corporate strategy. Companies change the way they organize the work itself and find new ways to manage people.

TI People is a fresh startup company located in Hamburg, London and Washington D.C. helping organizations **transform to innovate people management**. We have designed a unique technology, data and consulting model to aid senior executives of the most progressive companies in the world. We help them and their teams to make their company be successful in the new work environment and to increase work productivity significantly.

For the next level of growth we are looking for a

Business Development Manager (m/f)

based in Hamburg, London or Washington D.C.

Your Job

As a Business Development Manager at TI People, you will sell technology and consulting solutions for the innovation of people management. Your clients are senior executives of the most progressive companies in the world. Selling the 'Digital HR Program' and the 'Customer Experience of HR Platform' of TI People is a job for a true challenger: You will open doors with unique innovation of highest relevance. In your client conversations, you will link these innovative ideas to their strategic challenges. And you will actively manage a pipeline of opportunities to fuel the growth of TI People.

Your Qualifications

You have a proven track record of high performance in selling innovative solutions. You are intellectually curious. You know how to interact with senior buyers. You are a professional challenger. And you enjoy the freedom of working in a fresh, entrepreneurial environment.

Your Contact

To explore this job opportunity, please visit ti-people.com/careers and reach out to volker.jacobs@ti-people.com.

